BACHELOR OF ARTS (HONOURS)
SPORTS STUDIES AND MARKETING

The programme is developed and awarded by University of Stirling, UK
The University of Stirling is a charity registered in Scotland, number SC 011159
Welcome Messages

Bachelor of Arts (Honours) in Sports Studies and Marketing

SIM Group

Application and Admission

CONTENTS
Welcome to SIM Global Education (SIM GE) - A global campus with over 10 top ranking international universities from the UK, the US and Australia. As a premier institution of higher learning, we are a gateway to the world with a wide range of academic programmes to choose your ideal learning pathways from.

SIM GE is a leading private educational institution in Singapore, reputed for high standards and a vibrant student experience. Founded in 1964 by the Singapore Economic Development Board as part of the SIM Group, it has over 50 years of strong track record in developing quality manpower.

At SIM GE, we are committed to delivering a holistic education to empower individuals in their respective fields and communities. We also aim to inspire passion in them to excel and to strive for bigger goals.

In today’s fast-changing world, the ability to adapt and evolve will give you an edge. With our multicultural learning environment and diverse campus life, you will gain the skills, knowledge and insights you need, to be career ready. These will enable you to gain a Global Edge as you make your mark in the global workplace of the future.

I invite you to come and be a member of our fraternity of over 133,000 graduates and alumni and 20,000 students, and discover how, like them, you can fulfil your aspirations by embarking on an exciting educational journey with us.

Dr Lee Kwok Cheong
Chief Executive Officer
SIM Global Education
At the University of Stirling we take pride in offering you an education based on innovation and excellence – an inspiring academic experience that is second to none.

Stirling’s degrees are attuned to the needs of employers and will equip you with knowledge and expertise in your chosen field. Research excellence informs our cross-disciplinary approach to teaching, which means you will benefit from being taught by world-leading academics.

We are ranked in the world’s top 50 Universities under 50 years old and have a 5-star QS World University Ranking (2015). By studying with us, you will gain a qualification from a renowned institution where our teaching, employability, international activities and inclusiveness are all rated 5 star.

The University of Stirling courses are offered in collaboration with SIM Global Education, one of the leading providers of higher education in Singapore. Our two organisations have worked closely with industry partners to create a unique portfolio of courses that are specifically designed to meet the global needs of the dynamic and expanding market sectors of Retail, Sport Management, Marketing & Events.

These courses are offered in Singapore by the University of Stirling’s Management School, with teaching input from the Institute for Retail Studies (a noted Centre of Excellence for teaching and research); and the Faculty of Health Sciences and Sport. The University of Stirling is Scotland’s University for Sporting Excellence producing many international athletes including a number of medal winners who recently competed at the Rio Olympics, 2016.

As our courses are offered in both Singapore and at our main University Campus in Stirling you have the option of spending a semester studying in Scotland. This will allow you to expand your international network of contacts and gain a valuable, rich cultural experience.

Thank you for considering studying with us. I wish you all the best with your studies and look forward to welcoming you in the future.

Professor Gerry McCormac
Principal and Vice-Chancellor
University of Stirling
SIM Global Education
A leading private education institution

SIM Global Education is the global education arm of the Singapore Institute of Management (SIM Group). Founded in 1964 on the initiative of the Economic Development Board to support Singapore's industrialisation, the SIM Group also offers its services through two other educational brands: SIM University (UniSIM) and SIM Professional Development (SIM PD).

SIM Global Education (SIM GE) offers quality overseas academic programmes awarded by top ranking and reputable universities from the United Kingdom, the United States and Australia. SIM GE's approach towards a holistic education is to develop students with a global edge for the global workplace with ability and adaptability for employability in the future economy. With more than 133,000 alumni and 20,000 students from over 40 countries, SIM GE is a leading private education institution in Singapore.
Why Study at SIM GE?

- **AWARD-WINNING INSTITUTION**
  Top 3 Best Private Institute for eight consecutive years in the annual AsiaOne People’s Choice Awards.

- **THROUGH-TRAIN PATHWAY**
  Over 80 full-time and part-time academic programmes through over 10 partner universities at diploma, undergraduate and postgraduate levels.

- **GLOBAL PERSPECTIVES & INSIGHTS**
  Exposure to diverse cultures and a global network of faculty and peers bring broader perspectives to learning.

- **STUDENT-CENTRIC CAMPUS**
  Wi-Fi enabled campus with comprehensive facilities for students’ academic and recreation needs.

- **VIBRANT STUDENT LIFE**
  Participate in over 70 student clubs with year-round activities in arts, culture and sports.

- **DEDICATED STUDENT SUPPORT**
  Support services include academic support at Student Learning Centre, a dedicated Student Services Centre, Student Wellness Centre, and initiatives such as financial assistance schemes and counselling services.

- **BOND-FREE SCHOLARSHIP & BURSARY**
  Scholarships are available to students who excel in academics, sports or arts.

- **NETWORK FOR SUCCESS**
  A multitude of learning resources and networking events for students and graduates offered through SIM GE platforms and SIM Membership.

- **ALUMNI ENGAGEMENT**
  Stay connected even after graduation – benefit from events organised by SIM GE Alumni Office or volunteer your time through initiatives such as Structured Alumni Mentorship.
STUDENT LIFE

Project 1095

Ability » Adaptability » Employability

24 hours in 1 day...
365 days in 1 year...
1095 days in 3 years...

Seize the now.
Make the most of your time in SIM GE.

CAREER DEVELOPMENT
Raise your employability quotient through industry internships or career-readiness initiatives like the Talent Development Programme, Career Chapters, Mentorship Programme offered by Career Connect.

GLOBAL LEARNING
Gain international exposure through overseas academic exchange programmes, study trips, internships and workshops.

STUDENT DEVELOPMENT
Sharpen your leadership and social skills or pursue your passion in the arts and sports with more than 70 student councils and clubs available.

STUDENT CARE
Boost your well-being in healthy living and wellness programmes, or learn more from peer mentors at our dedicated Student Wellness Centre.

Grooming achievers outside the classroom
Global exposure and learning opportunities
Career fair offering internships and jobs
The Student Learning Centre (SLC) is a one-stop centre for student academic support. Boost your academic performance with our SLC resources.

PEER-ASSISTED LEARNING (PAL)
A student-to-student support network that provides academic assistance for selected modules.

WORKSHOP SERIES
Attend complimentary workshops on academic writing, study skills and personal effectiveness to hone effective learning skills.

PROFESSIONAL SKILLS
Develop professional skills that are highly valued by employers through well-structured training programmes.

CONSULTATION SERVICES
Work with our advisors to improve your skills in written and oral presentation.
Founded by Royal Charter in 1967, the University of Stirling was the first genuinely new university in Scotland for over 400 years.

The results of the University’s performance in the 2014 Research Excellence Framework (REF) positioned Stirling as one of the top research-led universities in the UK with almost three quarters of research activity rated either world-leading or internationally excellent. Stirling is ranked 6th in Scotland and 45th in the UK, with our Management School ranked in the UK top 25 for Business and Management.

In learning and teaching, the University is committed to delivering high quality programmes that produce intellectually able graduates who are highly sought after by employers. We are ambitious for our students, and our flexible learning opportunities enable them to explore and discover new subjects and interests. According to an external review, the quality of teaching and the academic standards of awards at Stirling were amongst the best in Scotland.

The University of Stirling regularly performs well in the various newspaper surveys of higher education. Here are some of the accolades:

- 7th in the UK for graduate employability, with 96% of our graduates in employment or further study within six months of graduating (Telegraph/HESA, 2015)
- A 5-star ranking in the QS Stars in teaching, employability, internationalisation, facilities and inclusiveness. (QS World University Rankings 2015)
- Ranked 2nd in Scotland and 6th in the UK in The Times Higher Education 100 Under 50 table (2015), which ranks the world’s best 100 universities under 50 years old
- Ranked as one of the top 150 most international universities in the world (Times Higher Education World University Rankings 2016)
- Stirling is Scotland’s University for Sporting Excellence, and ranked 23rd in the UK for Sports Science (Complete University Guide 2016)

**HIGHLIGHTS**

- With over 12,800 students, 1,500 staff and 56,000 alumni, the University gives research and teaching a global outlook
- In teaching and learning, Stirling works with their student community to deliver high quality programmes that produce intellectually able graduates who are highly sought after by employers
- Scotland’s University for Sporting Excellence, a designation by the Scottish Government in recognition of their contribution to Scottish sport
- Home to a suite of sports facilities, across 310-acres, all open to students.
Overview
The sports industry is one of the sectors experiencing economic growth in both Singapore and globally. The sparkling billion dollar Singapore Sports Hub further cements Singapore’s influence in the sporting arena. Globally, revenue of sports events should continue to grow in the next cycle with projected revenue of $90.9 billion by 2017, an increase of $15 billion between 2013 and 2017.*

With expected growth both locally and globally, there is a demand for talented professionals who understand the sports sector and can use their marketing skills to best effect.

The Bachelor of Arts (Honours) in Sports Studies and Marketing programme is designed for individuals who want to build a successful career in sports management.

* Online article ‘What’s is the future of the sports business in Singapore?’, Singapore Business Review, 20 March 2015.

Objectives
The programme aims to:

• provide you with knowledge and critical understanding of sports policy, planning, management and delivery of sporting opportunities to the community.

• enable you to develop an understanding of the unique features of marketing in a sports environment.

• allow you to apply core sports marketing principles in the delivery of customer values.

• equip you with the appropriate skills to gain and excel in decision-making positions in business and other organisations.

• provide you with a critical understanding of contemporary issues in sport and marketing.

• provide you with a specific awareness of the extent to which sport contributes to and is constitutive of historical, social, political, economic and cultural forces.

Year 2 - You can choose one of the following pathways:

Pathway 1
• Sport Marketing (20 credits)
• Sport Governance (20 credits)
• Professional Development and Practice (20 credits)
• Dissertation (60 credits)

Pathway 2
• Sport Marketing (20 credits)
• Sport Governance (20 credits)
• Research Methods in Sports Studies (20 credits)
• Research Project in Sports Studies (60 credits)

Exchange Semester at Stirling
You’ll have an option to spend one semester of study (3rd semester) at the University of Stirling home campus in the UK, to take advantage of the excellent sporting teaching and research facilities and resources at the University. You are expected to complete modules equivalent of 60 credits in the UK.

Mode of Delivery
Blended learning comprising:

• Activities
• Lab work
• Lectures
• Online learning
• Tutorials
• Workshops

Each lesson is typically six hours for lectures; three hours for tutorials.
Assessment
• Individual and/or group assignments
• Written Exams
• Dissertation
• Continuous assessments such as:
  - Presentations
  - Tutorial exercises

Candidature Period: 2 to 4 years
There will not be any refund or recourse should the student fail to complete the programme within the candidature period.

Minimum Class Size: 50
In the event that the class cannot commence due to low take-up rate, applicants will be informed within one month before programme commencement.

Career Prospects
Management positions in marketing, sales, planning, sports events management and sport administration.

Organisations that offer these positions include professional sport clubs, sport governing bodies, health and leisure clubs, sport public agencies, sport community recreation departments, sport event’s organisers and athletic service organisations.

Admission Criteria
• Diploma in Sports & Wellness Management from Nanyang Polytechnic; OR
• Diploma in Sports Coaching from Republic Polytechnic; OR
• Diploma in Sports and Exercise Sciences from Republic Polytechnic; OR
• Diploma in Sports and Leisure Management from Republic Polytechnic;
  • A minimum of C6 pass in English as First Language at GCE ‘O’ Level.
  All other qualifications will be evaluated on a case-by-case basis and all admission will be based on merit and is subject to the approval of the University.

Applicants who obtained their qualifications from countries where English is not the standard medium of instruction or the first language, will be required to provide evidence of proficiency in English Language.

Please visit SIM GE website for the full details of admission criteria including English proficiency.

Programme Fees

<table>
<thead>
<tr>
<th>Programme</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Bachelor of Arts (Honours)</td>
<td>S$38,520</td>
</tr>
<tr>
<td>Per 20-credit Module Fee</td>
<td>S$3,210</td>
</tr>
<tr>
<td>Per 40-credit Module Fee</td>
<td>S$6,420</td>
</tr>
</tbody>
</table>

Fees are inclusive of prevailing GST. Fees for the modules will be payable before the commencement of each semester. All fees do not include textbooks. Please refer to SIM GE website for the latest fees.

Preparatory Course in Sports Studies and Marketing
Applicants with non-Marketing and/or non-Sports studies related diploma may be admitted into the Bachelor’s programme, subject to the approval of the Programme Director of the University. They may be required to complete and pass a 3-month SIM Preparatory Course, for entry into the Bachelor’s programme.

This course is developed and awarded by SIM, Singapore.

Duration and Intake

<table>
<thead>
<tr>
<th>Duration</th>
<th>Intake</th>
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</thead>
<tbody>
<tr>
<td>Preparatory Course (3 months full-time and/or Part-time)</td>
<td>May</td>
</tr>
</tbody>
</table>

Modules
• Sports Studies
• Introduction to Marketing

Mode of Delivery
Blended learning comprising:
• Activities
• Lectures
• Tutorials

Each lesson is typically 2 to 3 hours for lectures.

Assessment
• Individual or group assignments
• Written Exams
• Continuous assessment such as:
  - Tutorial exercises

Minimum Class Size: 25
In the event that the class cannot commence due to low take-up rate, applicants will be informed within one month before programme commencement.
PROGRAMME HIGHLIGHTS

- Same curricula and standards as the degree programme offered in the UK.
- Teaching is delivered by experts in their field. This is enhanced by cutting-edge knowledge from our sports researchers and through integration with field professionals.
- Lectures are delivered by University faculty and supported by local tutors.
- Modular two-year programme focusing on the multi-disciplinary area of sports studies and marketing.
- Grounded in theory and with a strong emphasis on applied contexts: include topics such as managing the Business of Sports, Sport Governance and Sports Work Experience.
- Option to spend one semester at the University of Stirling home campus in the UK.
- Flexible curriculum allows working professionals and affiliates to hone expertise in sports management to embrace lifelong learning.

Admission Criteria
The university may require students to complete one or two modules.

<table>
<thead>
<tr>
<th>Requirements for candidates with</th>
<th>Module(s) to take</th>
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<tbody>
<tr>
<td>Local Polytechnic Diploma from non-Sports Studies and non-Business (and have not taken module in Marketing)</td>
<td>• Introduction to Marketing  • Sports Studies</td>
</tr>
<tr>
<td>SIM or local Polytechnic Business Diploma (and have taken module in Marketing)</td>
<td>• Sports Studies</td>
</tr>
</tbody>
</table>

Certification
A certificate of completion will be awarded upon successful completion of the Preparatory Course.

Programme Fees
Preparatory Course: S$642 per module

Fees are inclusive of prevailing GST. Fees for preparatory course are payable prior to course commencement. All fees do not include textbooks. Please refer to SIM GE website for the latest fees.

SIM Global Education is a Sports Excellence (spex) Education Scheme partner of the Singapore Sports Institute (SSI) and the National Youth Sports Institute (NYSI).

The spexEducation Scheme is a customised scheme that develops a more holistic and robust system of support for student-athletes to cope effectively with the dual demands of sport and education.

About Singapore Sports Institute
The Singapore Sports Institute (SSI) transforms athletes’ aspiration into reality with integrated high performance management, science, medicine and athlete life support for athletes and coaches. We are committed to getting the best for our sportsmen and women of Singapore and to promoting sports as a platform for nation building, to provide athletes at all levels with “opportunities of a life time”.

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"We get to learn about the differences in the marketing tactics between sports and other industries. This gives us the upper hand when it comes to sports-related jobs." (2016)

Shermaine Tung
Student

"Our lecturers flew over from the UK to conduct each lecture for the students. Lessons were interactive and enriching as students and lecturers get to share the sport scene in their respective countries." (2016)

Cheryl Yeo
Student

“What I like about my course is the wide range of modules offered. We have sports modules as well as marketing and business modules. This will definitely broaden my job scope in the future.” (2016)

Jeremy Soh Keng An
Student

"We get to learn about the differences in the marketing tactics between sports and other industries. This gives us the upper hand when it comes to sports-related jobs." (2016)

Shermaine Tung
Student
APPLICATION AND ADMISSION

How to Apply
Visit www.simge.edu.sg/ge/how-to-apply for the application process, list of required supporting documents, documents verification process and more information.

For an international applicant applying to a full-time programme, you must submit an online Student’s Pass (STP) application form. Your Student’s Pass application is subjected to approval of the Singapore Immigration & Checkpoints Authority (ICA).

Application Fees
An application fee is payable for each application form that is submitted. This fee (inclusive of the prevailing GST) is non-refundable and non-transferable. The fee will be fully refunded only if the intake does not commence. Unpaid applications will not be processed.

Payment Mode: MasterCard/Visa credit cards or eNETS

<table>
<thead>
<tr>
<th>Application Fees</th>
<th>Local applicants</th>
<th>International applicants</th>
</tr>
</thead>
<tbody>
<tr>
<td>S$96.30</td>
<td>S$321.00*</td>
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*This does not include all fees related to Student’s Pass application.

Private Education Act
Under the new Private Education Act, legislated in December 2009, a Council for Private Education (CPE) was set up to regulate the private education industry in Singapore. All Private Education Institutions (PEIs) are required to comply with the regulations under the Act in order to continue operations.

Following are the requirements which Singapore Institute of Management Pte Ltd (SIM PL) has put in place:

PEI-Student Contract
CPE, in aiming to enhance the confidence of students and their parents in the quality of education in Singapore, has stipulated that all PEIs must sign a PEI-Student Contract with students. The contract sets out the terms and conditions governing the relationship between the student and PEI. SIM PL will honour all terms and conditions in the contract and in all communication materials.

Students may request for a copy of the PEI-Student Contract from SIM PL or view it on the CPE website (www.cpe.gov.sg).

Cooling-Off Period
There will be a cooling-off period of 7 working days after signing the PEI-Student Contract. Students have the right to cancel the contract within the 7 working days and be refunded the highest percentage of the fees already paid if the students submit written notice of withdrawal to SIM PL within the cooling off period (refer to Clause 2.3 of PEI-Student Contract). After the cooling-off period, SIM PL’s refund policy will apply.

Fee Protection Scheme
SIM PL adopts a compulsory Fee Protection Scheme (FPS) to protect the paid fees of both local and international students. The FPS serves to protect the student’s fees in the event that the PEI is unable to continue operations due to insolvency, and/or regulatory closure. In addition, the FPS protects the student if the PEI fails to pay penalties or return fees to the student arising from judgments made against it by the Singapore courts.

SIM PL has appointed Etiqa Insurance Pte. Ltd., Lonpac Insurance Bhd and Tokio Marine Insurance Singapore Ltd as our FPS insurance providers. Under the FPS insurance scheme, students’ fees will be insured by the insurer pre-assigned by SIM PL. In case of events as stated above, students will be able to claim their paid fees from the respective FPS insurance provider.

More details of the FPS can also be found in the FPS Instruction Manual, available at www.cpe.gov.sg.

Medical Insurance
SIM PL has in place a group medical insurance scheme for all its students. This medical insurance scheme will have a minimum coverage as follows: an annual coverage limit of S$20,000 per student, covers up to B2 ward in government and restructured hospitals and provides for 24 hours coverage in Singapore and overseas (if student is involved in SIM PL-related activities) throughout the course duration.

For more information on medical insurance, visit: www.simge.edu.sg/ge/medicalinsurance.

Refund and Transfer/Withdrawal Policies
For refund and transfer/withdrawal policies, please refer to www.simge.edu.sg/ge/refund.

Confidentiality
SIM PL is committed to maintaining the confidentiality of the student’s personal information and undertakes not to divulge any of the student’s personal information to any third party without the prior written consent of the student SUBJECT TO the obligation of SIM PL to disclose to any Singapore government authority any information relating to the student in compliance with the law and/or to the organisation conferring/awarding the qualification.